

TEAM YOUNG LIVING NEW BUSINESS BUILDER CHECKLIST

MEMBER _____ DATE _____

ON-BOARDING CALL

- Show them the Income Disclosure Statement (youngliving.com/ids)
- Teach them how to make a link - bit.ly/howtomakeealink
- Explain groups and resources - (groups, trainings, etc.,)
- Invite them to Convention
- Schedule their "Strategy Call"

STRATEGY CALL

- Discuss ranks and bonus opportunities.
- Fill out the Star Rank Map (bethanyshipley.com/rank-maps)
- Ask what events they are hoping / planning to attend